

**Innovate with  
impact:**  
join Frequentis  
in enhancing  
safety





A close-up photograph of two hands shaking in a firm grip, symbolizing a business agreement or partnership. The hands are positioned in the center-right of the frame. The background is a blurred, high-angle view of a city skyline with numerous skyscrapers, suggesting a global or urban business context. The lighting is bright, with some lens flare visible on the right side.

# Collaborate for success: your future with Frequentis

With 75+ years of experience developing innovative safety-critical applications, Frequentis is the right partner for you.

Frequentis has customer references from more than 150 countries, and always aim for long-term and trust based relationships with our partners. In an ever-growing and evolving world, we developed our partner network to provide our customers with the best and most innovative solutions for control centres handling safety-critical tasks.

Our goal is to help each other grow through **collaboration** and **cooperation**.

## Better together!



# Why partner with Frequentis?

At Frequentis a partnership is a shared commitment to excellence in safety-critical communication and information solutions. Join us on a journey which seamlessly blends innovation and industry leadership with an unwavering dedication to safety.

As a Frequentis sales channel partner, you are the cornerstone of our mission – safeguarding critical environments and actively shaping the future for our customers.

## Elevating safety - empowering growth

Frequentis offers more than a simple partnership – we offer increased safety paired with shared growth. Our long-term, strategic partnership is rooted in a shared commitment to delivering effective communication and information solutions. We aim to lay a robust foundation for mutual growth and new business opportunities.



## Strategic collaboration – shaping the future

Join forces with Frequentis to accelerate innovation and safeguard the future for our customers. Our partnership transcends mere collaboration; it requires mutual dedication to both safety and excellence to foster an environment of success and growth.



## Frequentis partner network – recognising excellence

Partner with Frequentis, a world market leader in safety-critical communication solutions. Together, we will leverage our innovative solutions with your expertise for our mutual successes. Be recognised for your vital role within the global Frequentis Partner Network through awards and certificates.

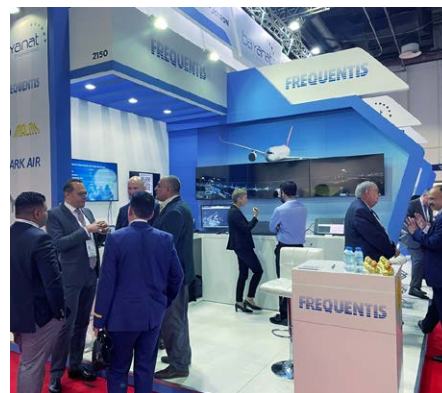


## Safety at the core – your impact, our commitment

At Frequentis, safety is not simply a slogan; it's the core of everything we do. Partner with us, and experience our commitment to transparency, innovation and meeting the highest standards in safety-critical control centre solutions.







# Benefits of partnering with Frequentis

- Unique Frequentis partner **network** and **collaboration**
- Competitive **rewards** recognising your excellence
- Exclusive access to the Frequentis **Partner Portal** with a large set of training material and collaterals
- Individual support through your dedicated Frequentis PoC and **domain experts**
- Tailored partner **product training** – virtual and in-person
- Recognised training **certification**
- Continuous **sales enablement** and engagement
- Multiple **partner events** around the globe
- Joint **fair appearances**
- Diverse **marketing** activities and support
- Constant **communication** and **insights** through partner newsletters





# Let's be successful together!

Scan for more information on our partnership programme.

# FREQUENTIS

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