

Specialist for
communication
and information
solutions for
safety-critical
control centres

70+
years in
business

150+
countries
served

41%
equity ratio




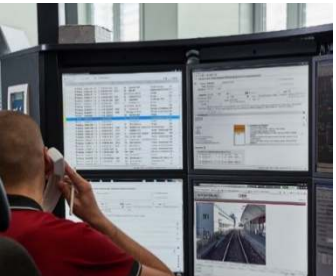

€299m
revenue

90%
government
customers



FREQUENTIS

We are the only company focusing solely on safety-critical control centres

Air Traffic Management		Public Safety & Transport		
				
Civil	Defence	Public Safety	Public Transport	Maritime
Air navigation service providers	Air force	Police forces	Heavy rail	Coast guard / navy
Aeronautical data service providers	Army	Fire services	Urban rail	Offshore
Flight information service providers	Navy	Emergency and medical services		Port authorities
Airports	Homeland security	Critical infrastructure for industry		Search and rescue
Unmanned traffic service provider	Joint forces			
Space agencies				

Actively shaping major trends in the control centre market

Digitalisation

Virtualisation

Integration

Automation

Sustainability

Tactical situation tools
Displaying the current situation

Voice & data communication
Backbone of operational control

Planning & mgmt. tools
Supporting decisions

Safety-critical networks
Ensuring seamless business continuity

Vision #1 in control centre solutions

€13.1bn
total market size



€2.2bn
addressable
market

R&D

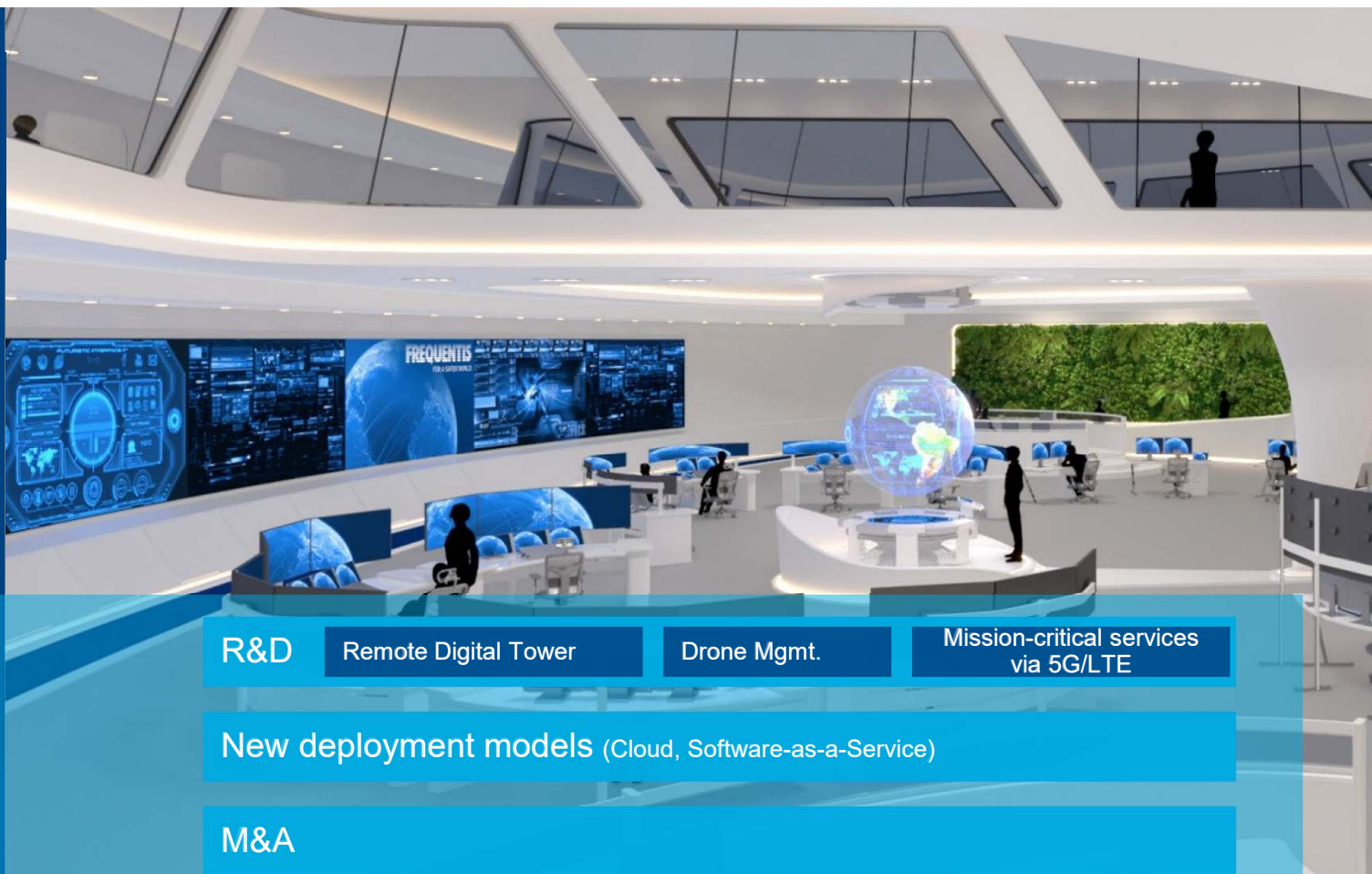
Remote Digital Tower

Drone Mgmt.

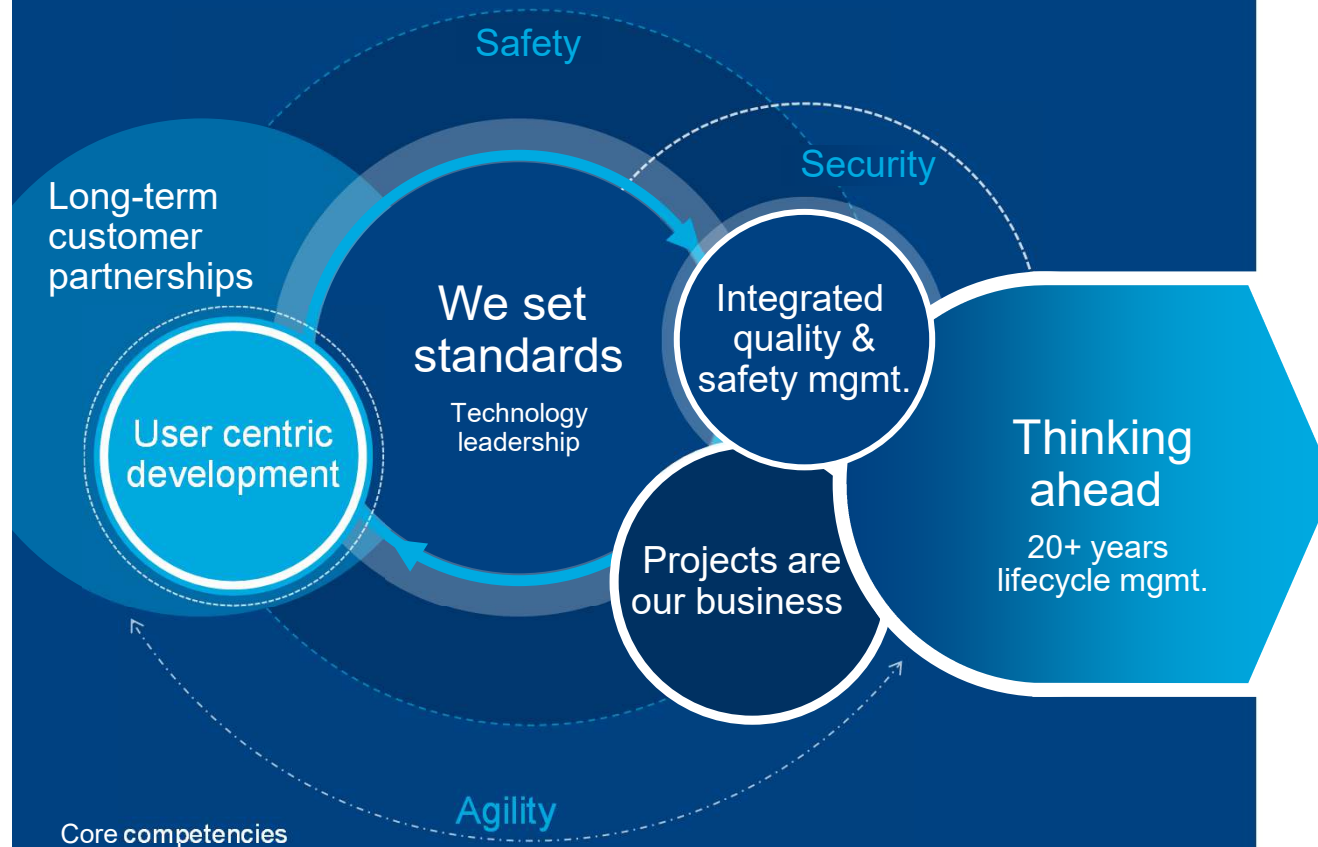
Mission-critical services
via 5G/LTE

New deployment models (Cloud, Software-as-a-Service)

M&A



Delivering the best solutions for our customers



Decades of **successful collaborations** based on reliability and trust



500+
customers

150+
countries

>90% of our customers are
government agencies



35,000+
working positions using
Frequentis solutions



33%
of the world safer with
Frequentis networks



90% of all air
passengers globally served
by Frequentis customers



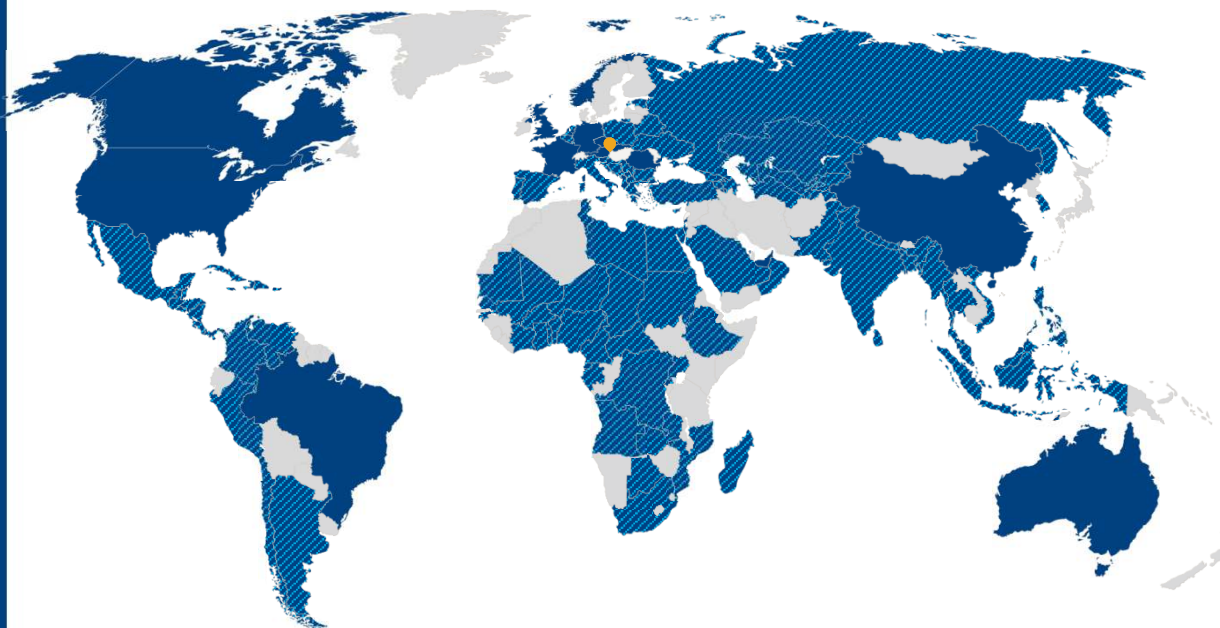
#1 in GSM-R
dispatcher terminals



240,000 km
largest maritime coastline
protected

A strong network around the world

Solutions partners and regional
offices in 50+ countries



■ Regional offices

■ Sales representatives

● Frequentis HQs

Appendix / About us

2020 European Small and Mid-Cap Awards
Star of Innovation

ATM Award
ATM/UTM integration

2019 ICCA
Award for BIC²

IHS
Jane's ATC tech award

2018 NATS
Collaborative supplier award

2017 ATCA
Industry award

IHS
Jane's ATC tech award

2016 IFATCA
Tech award

Rethinking control centres

>6%
R&D¹



Contributing – collaborating – leading



15+ active industry / standardisation memberships

1) In the last 3 years we invested on average >6% of our revenues for internal R&D activities.

Established **1947**
Headquarters Vienna, Austria

70+ years experience with
safety critical applications

€299_m
revenue in 2020

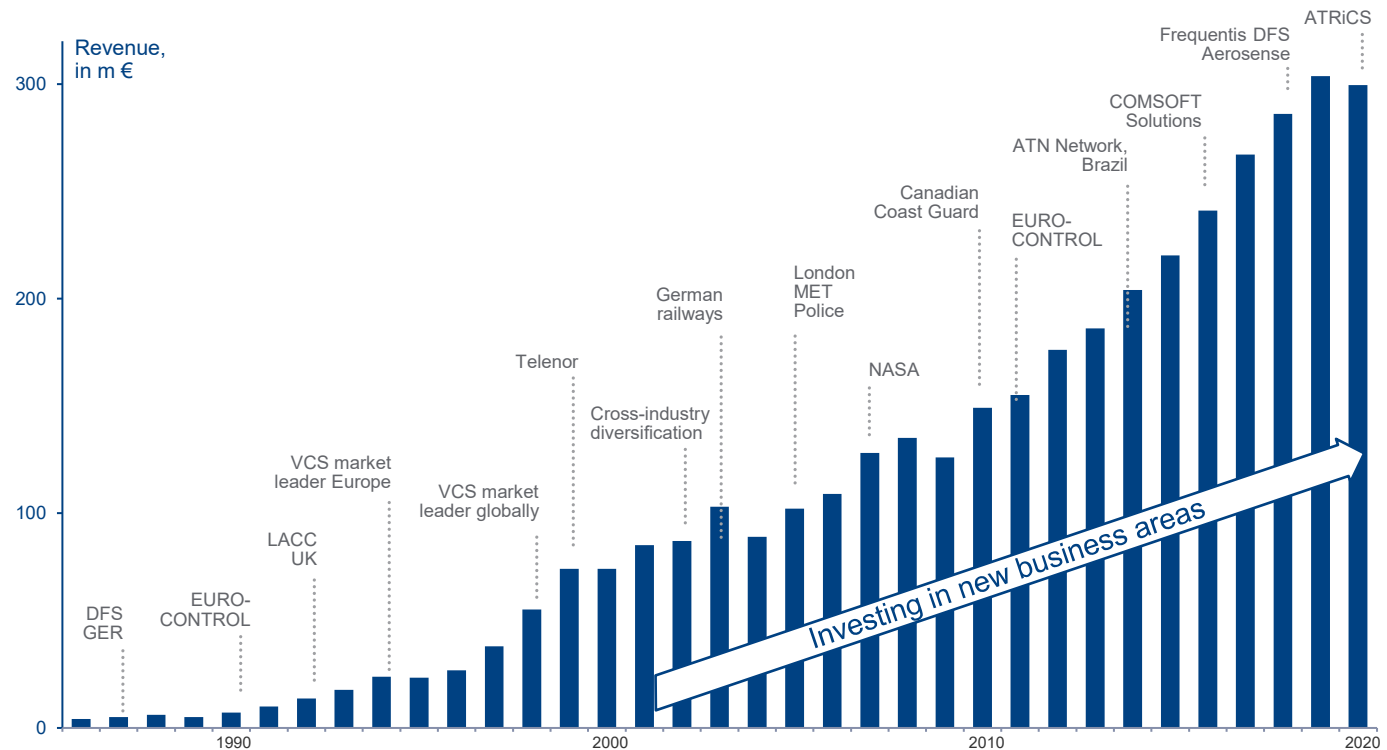
1,900+
employees



75% STEM¹ & specialists
50+ nations

Frequentis group at a glance

30+ years of profitable growth



1) Science, Technology, Engineering, Math

(as of: 04/2021)

Leadership team

Executive board



Norbert Haslacher
CEO

Business units and regions
Global sales & marketing
New business development
Investor relations



Peter Skerlan
CFO

Finance | Human Resources
Legal | IT | Facility mgmt.
Corporate communications
Regional operations



Hermann Mattanovich
CTO, COO

Technology & products | Project mgmt.
Procurement | Customer services
Planning, production & logistics
Safety | Security | Quality mgmt.

Supervisory board

Chairman
Hannes Bardach

Deputy chairman
Karl Michael Millauer

Members
Reinhold Daxecker
Boris Nemsic
Petra Preining

Delegated by the Workers' Council
Siegfried Meisel
Gabriele Schedl
Reinhard Steidl

Shareholder structure

Shareholder structure

Core shareholder H. Bardach	<68%
B&C Holding Österreich	>10%
Free float	<22%

13,280,000
shares outstanding



Listed on Frankfurt and Vienna stock exchange



14 May 2019
Initial listing



ATFREQUENT09

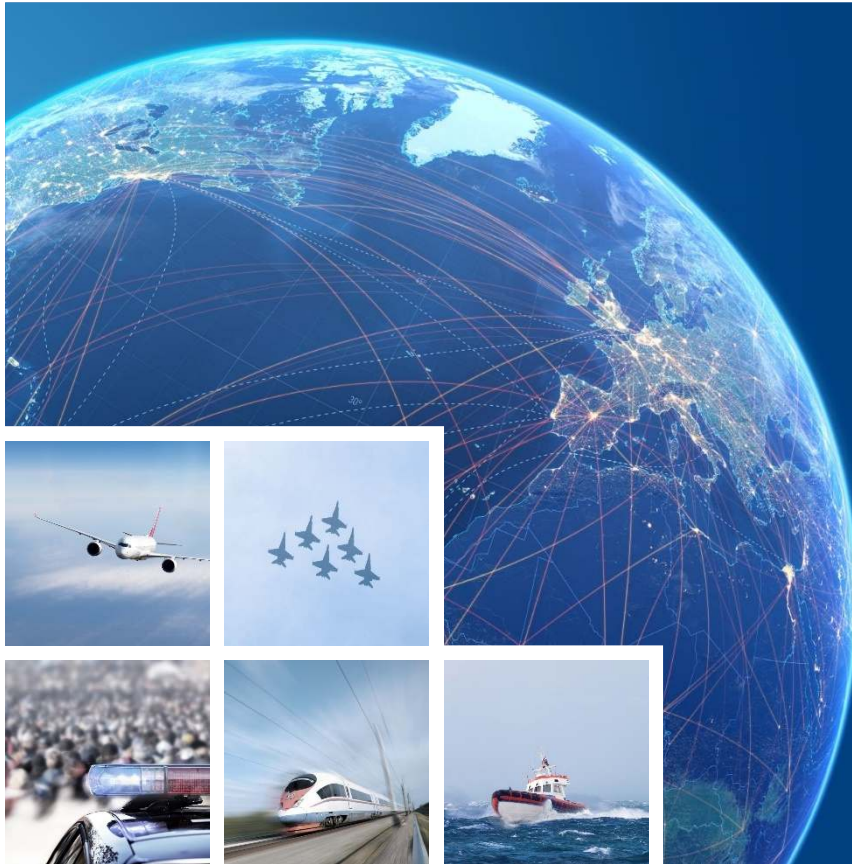
ISIN

FQT

Ticker symbol

www.frequentis.com/en/ir

Investor relations website



FREQUENTIS
FOR A SAFER WORLD

Investor Relations newsletter
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