



**FREQUENTIS**  
FOR A SAFER WORLD



# Frequentis at a glance

November 2020

## Frequentis Group at a glance

1947

established

70+ years experience with safety critical applications

€ 304 m

revenue in 2019

30+ years profitable growth

~1,850

employees



75% STEM<sup>1</sup> & specialists  
30+ nations

Headquarters **Vienna, Austria**  
Global nature of our business

Solutions partners  
and regional offices  
in 50+ countries



1) Science, Technology, Engineering, Math

## Control Centres for mission-critical applications – world-wide

### You're on a plane.

Frequentis products ensure secure communication between pilot and air traffic control.



### You call rescue service, fire brigade or police forces.

Our technology guarantees that your call is put through.



Frequentis supplies safety-critical and therefore indispensable infrastructure. **Worldwide!**



## Safety-critical control centre solutions – across industries

|   |   |   |  |   |
|---|---|---|--|---|
|  <p><b>Civil</b></p> <ul style="list-style-type: none"> <li>▪ Aeronautical information services providers</li> <li>▪ Air navigation services providers</li> <li>▪ Airlines</li> <li>▪ Airports</li> <li>▪ ATM data service providers</li> </ul>  |  <p><b>Defence</b></p> <ul style="list-style-type: none"> <li>▪ Air Force</li> <li>▪ Army</li> <li>▪ Navy</li> <li>▪ Homeland security</li> <li>▪ Joint Forces</li> </ul>  |  <p><b>Public Safety</b></p> <ul style="list-style-type: none"> <li>▪ Police forces</li> <li>▪ Fire and rescue services</li> <li>▪ Critical infrastructure</li> <li>▪ Industry</li> </ul>  |  <p><b>Public Transport</b></p> <ul style="list-style-type: none"> <li>▪ Heavy rail</li> <li>▪ Urban rail</li> </ul>  |  <p><b>Maritime</b></p> <ul style="list-style-type: none"> <li>▪ Coast guard / Navy</li> <li>▪ Offshore</li> <li>▪ Port authorities</li> <li>▪ Search and Rescue</li> </ul>  |
| <p>Air Traffic Management</p>   |   | <p>Public Safety &amp; Transport</p>  |  |   |

Contributing significantly to the successful completion of safety tasks

## Vision: #1 in control centre solutions



### Voice & data communication



#### Backbone of operational control

Channelling information and transmitting to all relevant recipients.

### Tactical situation tools



#### Displaying the current situation

Objects to be controlled and the operational environment.

### Planning & management tools



#### Supporting decisions

Basing decisions on the information available.  
Documenting the process.

### Safety-critical networks



#### Ensuring seamless business continuity

Brokering between safety-critical applications and non-specialized commercially available networks.

## A strong network around the world

30,000+

working positions using  
Frequentis solutions

500+

customers

140

countries

90%

of all air passengers globally are  
served by Frequentis customers



33%

of the world safer with  
Frequentis networks

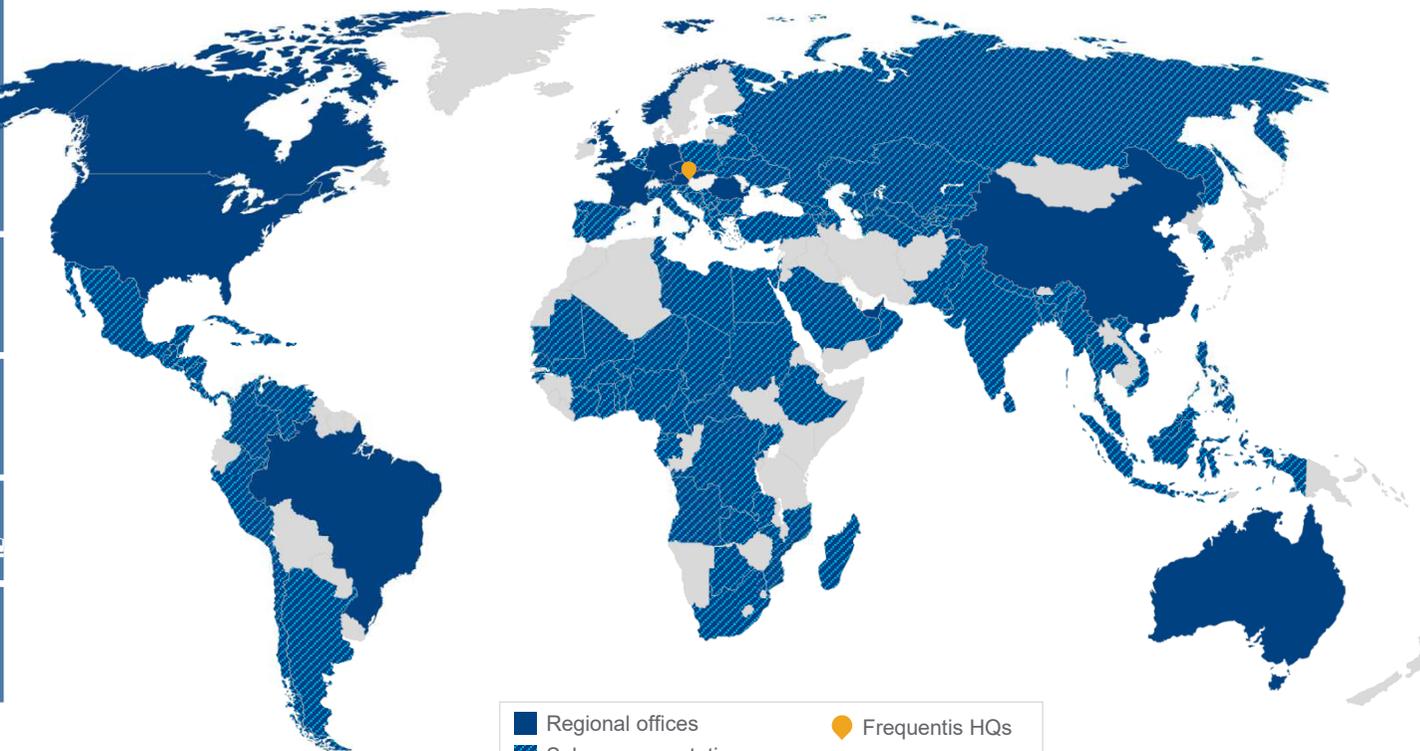
#1 in GSM-R

dispatcher terminals



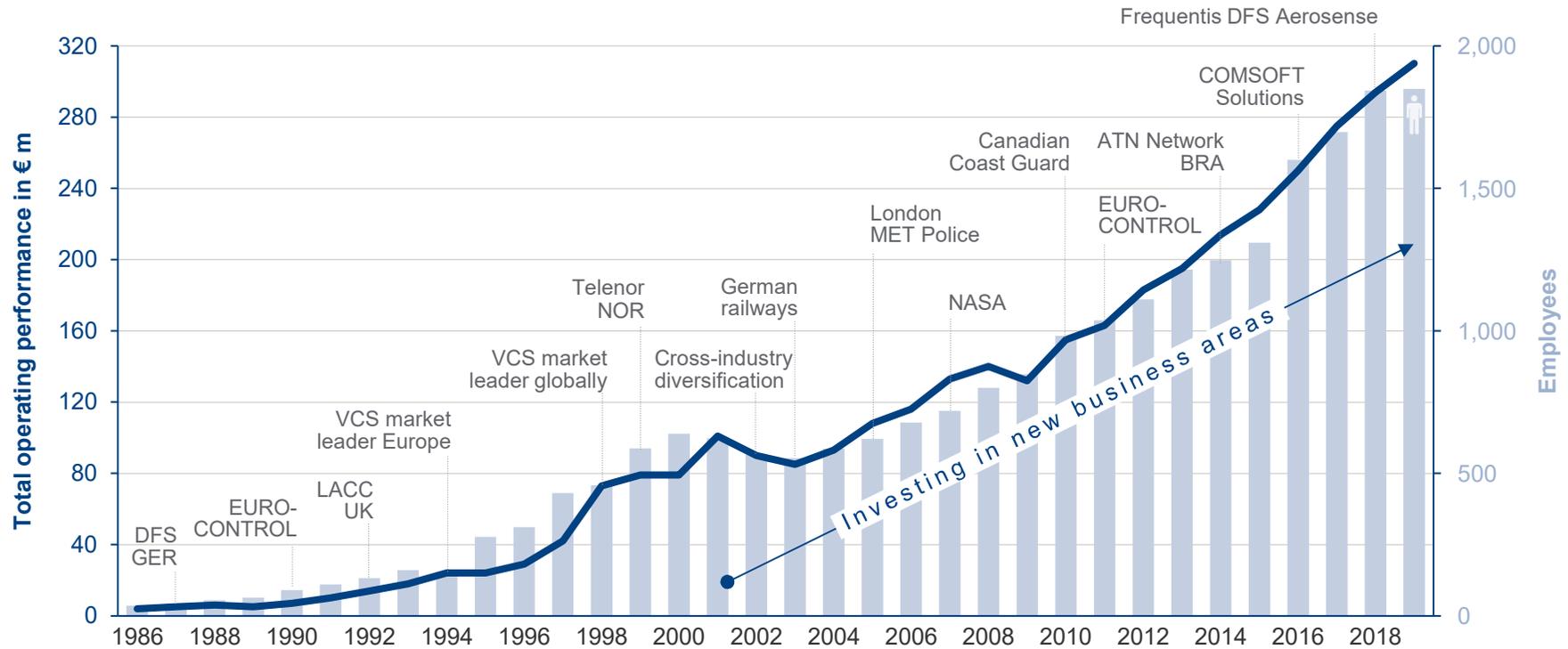
240,000 km

protecting the largest  
maritime coastline



# Sustainable growth – for more than 30 years

Drivers of our long-term growth are increasing mobility, digitalisation, and rising safety and security requirements



(as of: 04/2020)

# Shareholder structure

**Shareholder Structure:**  
 Core shareholder Hannes Bardach >68%  
 B&C Innovation Investments >10%  
 Free float <22%

**13,280,000**  
 shares outstanding



Listed on Frankfurt and Vienna stock exchange



14 May 2019  
 Initial Listing



**ATFREQUENT09**  
 ISIN

**FQT**  
 Ticker symbol

[www.frequentis.com/en/ir](http://www.frequentis.com/en/ir)  
 Investor Relations website

# Leadership team

Executive board



**Norbert Haslachner**  
CEO

Business units and regions  
Global sales & marketing  
New business development  
Investor relations



**Sylvia Bardach**  
CFO

Finance | Human resources  
Legal | IT | Reg. operations  
Corporate communications  
Safety | Facility mgmt.



**Hermann Mattanovich**  
CTO, COO

Technology & products  
Project mgmt. | Customer services  
Planning, production & logistics  
Security | Quality mgmt. & processes

Supervisory board

**Hannes Bardach**  
(Chairman)

**Reinhold Daxecker**  
(Member)

**Petra Preining**  
(Member)

**Gabriele Schedl**  
(Delegated by the Workers' Council)

**Karl Michael Millauer**  
(Deputy Chairman)

**Boris Nemsic**  
(Member)

**Siegfried Meisel**  
(Delegated by the Workers' Council)

**Reinhard Steidl**  
(Delegated by the Workers' Council)



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