

FREQUENTIS
FOR A SAFER WORLD

Frequentis at a glance

October 2020

Frequentis Group at a glance

1947

established

70+ years experience with
safety critical applications

€ 304 m

revenue in 2019

30+ years profitable growth

~1,850

employees



75% STEM¹ & specialists
30+ nations

Headquarters **Vienna, Austria**
Global nature of our business

Solutions partners
and regional offices
in 50+ countries



1) Science, Technology, Engineering, Math

Control Centres for mission-critical applications – world-wide

You're on a plane.

Frequentis products ensure secure communication between pilot and air traffic control.



You call rescue service, fire brigade or police forces.

Our technology guarantees that your call is put through.



Frequentis supplies safety-critical and therefore indispensable infrastructure.
Worldwide!



Safety-critical control centre solutions – across industries

 <p>Civil</p> <ul style="list-style-type: none"> ▪ Aeronautical information services providers ▪ Air navigation services providers ▪ Airlines ▪ Airports ▪ ATM data service providers 	 <p>Defence</p> <ul style="list-style-type: none"> ▪ Air Force ▪ Army ▪ Navy ▪ Homeland security ▪ Joint Forces 	 <p>Public Safety</p> <ul style="list-style-type: none"> ▪ Police forces ▪ Fire and rescue services ▪ Critical infrastructure ▪ Industry 	 <p>Public Transport</p> <ul style="list-style-type: none"> ▪ Heavy rail ▪ Urban rail 	 <p>Maritime</p> <ul style="list-style-type: none"> ▪ Coast guard / Navy ▪ Offshore ▪ Port authorities ▪ Search and Rescue 
Air Traffic Management		Public Safety & Transport		

Contributing significantly to the successful completion of safety tasks

Vision: #1 in control centre solutions



Voice & data communication



Backbone of operational control

Channelling information and transmitting to all relevant recipients.

Tactical situation tools



Displaying the current situation

Objects to be controlled and the operational environment.

Planning & management tools



Supporting decisions

Basing decisions on the information available.
Documenting the process.

Safety-critical networks



Ensuring seamless business continuity

Brokering between safety-critical applications and non-specialized commercially available networks.

A strong network around the world

30,000+
working positions using
Frequentis solutions

500+
customers

140
countries

90%
of all air passengers globally are
served by Frequentis customers

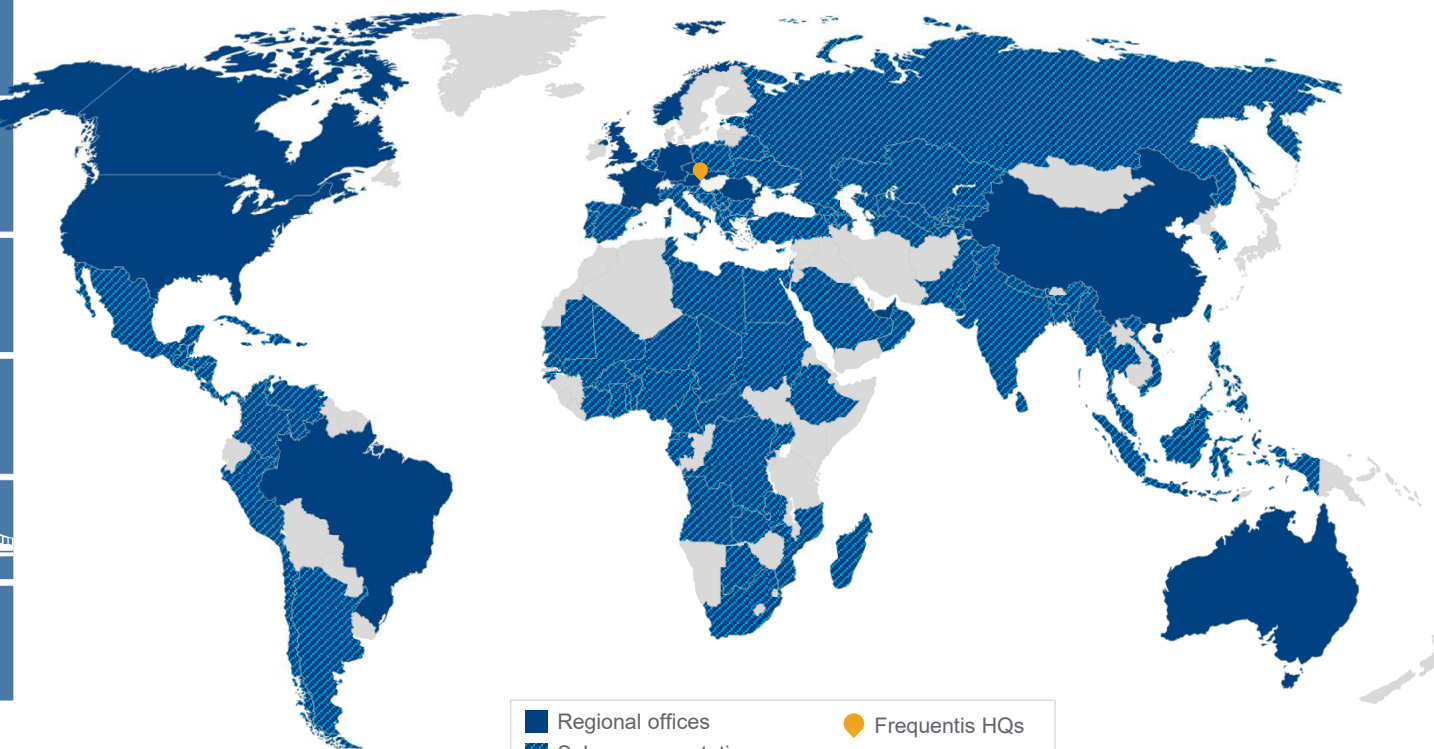


33%
of the world safer with
Frequentis networks

#1 in GSM-R
dispatcher terminals



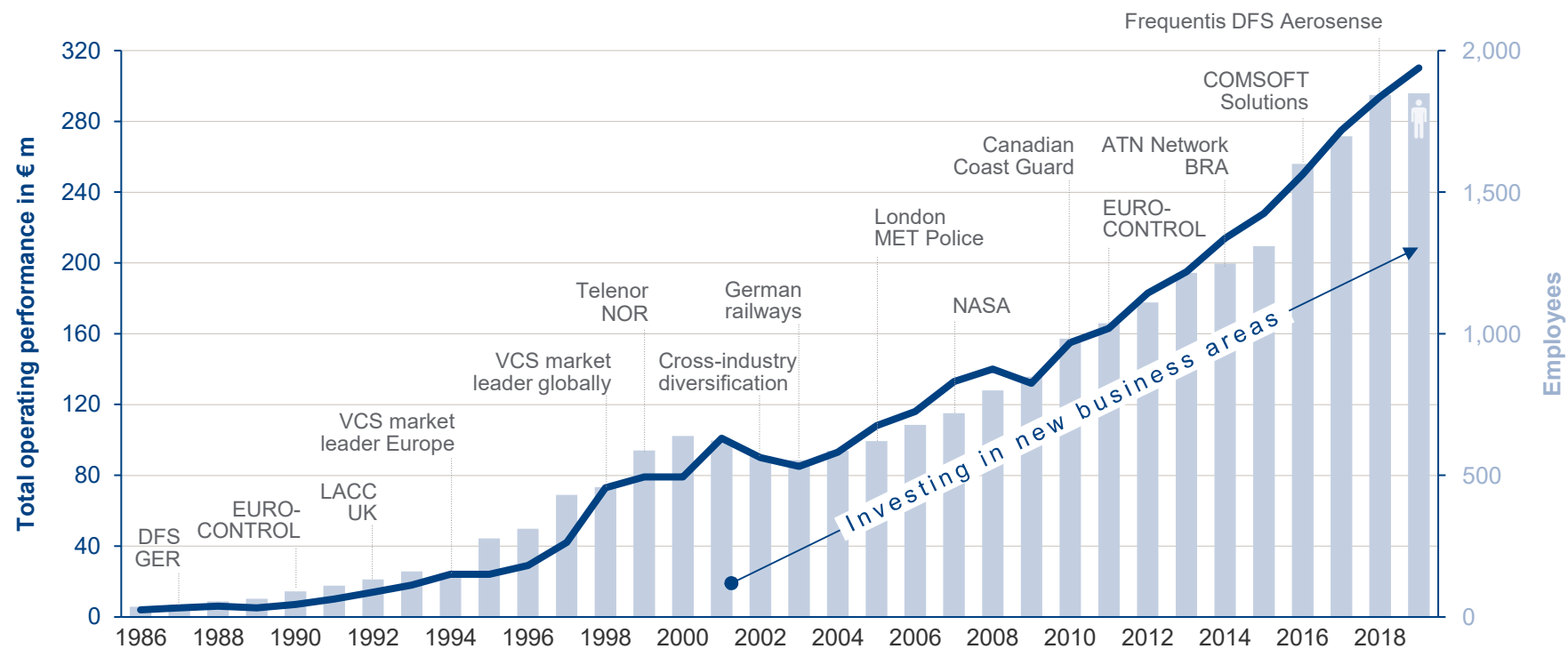
240,000 km
protecting the largest
maritime coastline



■ Regional offices
■ Sales representatives
● Frequentis HQs

Sustainable growth – for more than 30 years

Drivers of our long-term growth are increasing mobility, digitalisation, and rising safety and security requirements



(as of: 04/2020)

Shareholder structure

Shareholder Structure:

Core shareholder Hannes Bardach >68%
B&C Innovation Investments >10%
Free float <22%

13,280,000

shares outstanding



ATFREQUENT09

ISIN

FQT

Ticker symbol

www.frequentis.com/en/ir

Investor Relations website

Leadership team

Executive board



Norbert Haslacher
CEO

Business units and regions
Global sales & marketing
New business development
Investor relations



Sylvia Bardach
CFO

Finance | Human resources
Legal | IT | Reg. operations
Corporate communications
Safety | Facility mgmt.



Hermann Mattanovich
CTO, COO

Technology & products
Project mgmt. | Customer services
Planning, production & logistics
Security | Quality mgmt. & processes

Supervisory board

Hannes Bardach
(Chairman)

Karl Michael Millauer
(Deputy Chairman)

Reinhold Daxecker
(Member)

Boris Nemsic
(Member)

Petra Preining
(Member)

Siegfried Meisel
(Delegated by the Workers' Council)

Gabriele Schedl
(Delegated by the Workers' Council)

Reinhard Steidl
(Delegated by the Workers' Council)