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## **FREQUENTIS: Double-digit rise in order intake and revenues in H1 2025**

- **Continued double-digit growth**
- **Revenues +14.8% to EUR 236.8 million**
- **Order intake +35.6% to EUR 309.0 million**
- **Orders on hand +23.0% to EUR 763.8 million**
- **EBIT was EUR -4.3 million as a result of the seasonality of projects**

“Thanks to the commitment and flexibility of our employees, we were able to increase revenues substantially and gain many new orders. Revenue growth in North and South America was particularly pleasing. Here, the increase was EUR 18 million,” says Frequentis’ CEO Norbert Haslacher. “We are therefore optimistic that we will achieve our targets for 2025 as a whole.”

### **More orders**

The previous year’s order momentum continued in the first half of 2025, with order intake up by more than a third (EUR 81.1 million) at EUR 309.0 million. For the full year, the Frequentis Group anticipates that the rise in order intake will be in the low double-digit percentage range (compared with FY 2024). The Group’s growth is therefore soundly underpinned.

### **Higher revenues**

Revenues rose 14.8% to EUR 236.8 million in the first half of 2025. The increase was 13.8% in the Air Traffic Management segment (civil and military) and 17.6% in the Public Safety & Transport segment.

Looking at the regional revenue split, Europe accounted for 61% of Frequentis’ revenues, North and South America for 23%, Asia for 9%, and Australia/Pacific/Africa for 7%.

### **Higher headcount**

Thanks to higher revenues, Frequentis has created more than 200 new jobs around the world, 3/4 of them in Europe, thereof 1/3 in Austria, and 1/4 outside Europe. The Frequentis team now comprises more than 2,500 people worldwide.

### **Higher equity, higher net cash position**

Compared with June 2024, equity grew 9.3% to EUR 421.0 million. The equity ratio was 39.1%. The net cash position increased slightly to EUR 68.3 million.

## Earnings

Due to the customer structure – more than 90% of customers are public authorities – and the type of project business, project progress and acceptances, and therefore revenues and profitability, are higher in the second half of the year than in the first half. Since personnel expenses are spread uniformly over the year, this generally leads to a loss in the first half. Against the background of this seasonality, EBITDA was EUR 5.2 million and EBIT was EUR -4.3 million.

## Outlook

Frequentis considers that it is moving in the right direction to achieve the following targets for 2025 (compared with 2024), depending on how inflation, the implementation of tariffs and protectionist measures, and the geopolitical tensions develop:

- Increase revenues by at least 10%
- Increase order intake in the low double-digit percentage range
- EBIT margin of around 6.5% to 7.0%.

The current financial publications can be found at: <http://www.frequentis.com/publications>.

## About FREQUENTIS

Frequentis stands for a safer world. Our solutions are used in our customers' command and control centres to help them make the world safer.

Frequentis is a world leader in high-tech solutions for Air Traffic Management, supporting both civil and military air traffic control organisations, as well as Public Safety and Transport, where police, emergency rescue services, fire brigades, railways, coastguards, and port authorities rely on our extensive portfolio.

The listed family business based in Vienna, Austria, drives innovative and sustainable solutions for safety and security in everyday life and in the safety-critical sector. Its air traffic optimisation solutions for air traffic control centres are contributing to reducing emissions.

As a global player with more than 2,500 employees (full-time equivalents/FTE), Frequentis has a worldwide network of companies in over 50 countries. Its products, services, and solutions are used in around 150 countries. Shares in Frequentis are traded on the Vienna and Frankfurt stock exchanges; ISIN: ATFREQUENT09, WKN: A2PHG5. In 2024, revenues were EUR 480.3 million and EBIT was EUR 32.1 million.

For more information, please visit [www.frequentis.com](http://www.frequentis.com)

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