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## **FREQUENTIS increases revenues, order intake, and profitability**

- **Continued double-digit growth**
- **Revenues +12.4% to EUR 480.3 million**
- **Order intake +15.7% to EUR 583.8 million, orders on hand EUR 724.0 million**
- **EBIT +20.5% to EUR 32.1 million; EBIT margin 6.7%**
- **Proposal to increase the dividend again by 12.5% to EUR 0.27**

Frequentis, the world's leading provider of safety-critical applications for control centres, has once again posted double-digit growth in 2024. Order intake rose by 15.7% to EUR 583.8 million, an increase of EUR 79.0 million. Demand remains high, as shown by order intake and the well-stocked pipeline of tenders and requests for proposals. Orders on hand exceeded EUR 700 million for the first time, resulting in strong capacity utilisation and a continuous expansion of our teams.

At EUR 480.3 million, revenues were close to the EUR 500 million threshold. Despite higher personnel expenses, mainly due to inflation, EBIT was 20.5% higher at EUR 32.1 million. The EBIT margin improved to 6.7% (2023: 6.2%).

“Our growth and improved profitability are based on our stable business model, the clear focus on innovation, and ongoing development of our flagship solutions for safety-critical control centres,” says Frequentis CEO Norbert Haslacher. “Such progress is only possible thanks to the teamwork of approximately 2,400 employees around the world – from Europe to Australia and Asia to North and South America. On behalf of the Executive Board, I would like to thank all of our employees for their tremendous commitment and our customers for their trust.”

Substantial orders were received, for example, from the Federal Aviation Authority in the USA (digitalisation of air/ground communications), the Spanish air navigation service provider (contingency communication system), and Norway (automated tower solution). In military air traffic control, an area that is benefiting from increased focus as a consequence of the altered geopolitical situation, Frequentis was awarded the contract to renew the German armed forces' military radar data network.

Further major orders were acquired in the public safety domain, from Malaysia and the UK, where Frequentis is supplying the MissionX product as an ecosystem partner of IBM to build a new mobile communications network to support 300,000 emergency responders. The Public Transport business domain is to implement a new, nationwide communication system for the Swiss railways (SBB).

## **For a safer world: outlook and trends**

Based on the security, mobility, and technology megatrends, in 2025 Frequentis expects to grow both revenues (by around 10%) and order intake compared with 2024. The aim is to achieve an EBIT margin of around 6.5% to 7.0%.

Demands on safe and secure infrastructure are rising in the light of the growing need for mobility and increasing air traffic, as well as geopolitical tensions and extreme weather events.

In the area of air traffic management, our focus is on automated tools for air traffic controllers and airport control via remote towers. Solutions that optimise takeoff and landing save kerosene and reduce CO<sub>2</sub> emissions.

In military air traffic control, Frequentis is driving forward innovations for automation, connectivity, and data fusion. Future areas of focus will be the remote digital tower and surveillance, in addition to established voice communication systems.

In the area of public safety, the development of MCX (mission-critical solutions) is continuing, including cross-border networking of personnel via voice, video, and data communications.

## **Proposal to raise the dividend again, increase in equity**

The profit for 2024 was EUR 23.5 million and earnings per share were EUR 1.66.

Frequentis proposes to pay a 12.5% higher dividend of EUR 0.27 this year. Equity rose to EUR 174.8 million, the equity ratio was 44.3%, and the net cash position was EUR 81.8 million.

The current financial publications can be found at: [www.frequentis.com/publications](http://www.frequentis.com/publications).

## **About FREQUENTIS**

Frequentis stands for a safer world. Our solutions are used in our customers' command and control centres to help them make the world safer.

Frequentis is a world leader in high-tech solutions for Air Traffic Management, supporting both civil and military air traffic control organisations, as well as Public Safety and Transport, where police, emergency rescue services, fire brigades, railways, coastguards, and port authorities rely on our extensive portfolio.

The listed family business based in Vienna, Austria, drives innovative and sustainable solutions for safety and security in everyday life and in the safety-critical sector. Its air traffic optimisation solutions for air traffic control centres are contributing to reducing emissions.

As a global player with more than 2,400 employees (full-time equivalents/FTE), Frequentis has a worldwide network of companies in over 50 countries. Its products, services, and solutions are used in around 150 countries. Shares in Frequentis are traded on the Vienna and Frankfurt stock exchanges; ISIN: ATFREQUENT09, WKN: A2PHG5. In 2024, revenues were EUR 480.3 million and EBIT was EUR 32.1 million.

For more information, please visit [www.frequentis.com](http://www.frequentis.com)

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