



Press Release

Vienna / Austria, 21 February 2022

## FREQUENTIS expands control centre capability with acquisition of 51% share of Italian company Regola

- Frequentis and Regola to fulfil market trend for comprehensive and integrated toolset to enhance emergency operator response
- Regola's Computer Aided Dispatch (CAD), Public Warning System (PWS), and All-In-One mobile emergency application solutions to increase Frequentis' reach into Public Safety and adjacent markets
- Regola's unique portfolio complements Frequentis products and offers innovative software solutions to improve public safety

"Frequentis has been looking to expand its public safety domain offering for quite some time, with Regola we have found clear attributes for a perfect fit. A fellow family-owned company, Regola shares our values and culture, and its products are of the most innovative on the market. This acquisition underlines our Mission "For a safer World" and brings us one step closer in meeting our vision to become the number one for safety-critical control centres globally. We are looking forward to reaching this goal with Regola," says Norbert Haslacher, Frequentis CEO.

Regola, founded in 1995, is a family-owned company based in Turin, Italy, that has been successfully active, primarily in the Italian market, for more than 25-years. The company employs around 40 people; its main product is the Unique CAD product family accompanied with products offered as Software as a Service (nowtice as Public Warning System and FlagMii EML as All-In-One mobile emergency application). The company's software solutions complement the Frequentis product portfolio, therefore supporting its long-term Public Safety growth strategy, which also aims at expanding the portfolio to include other vital elements of the Public Safety Control Room.

"For us, the owners of Regola, it was of utmost importance to find a well-recognised, innovative partner in the public safety domain with the same spirit in mind – securing the future of our current customers, caring for our employees, and bringing our safety-critical solutions to the global public safety community – in Frequentis we found the partner we were looking for," says Bruno Belliero, Managing Director, Regola.





Regola will continue to be run as an independent company by the existing management leadership of Massimiliano Palma and will of course continue to support its current customers. The first joint appearance for the combined communication and CAD solution will be at the key Public Safety exhibition, BAPCO, 8-9 March 2022.

## **About Regola**

Regola S.r.I. is an ISV (Independent Software Vendor) specializing in designing, manufacturing, maintaining mission-critical platforms and software-level system integration (Radio comms, Phone systems, in-vehicle equipment, 3rd parties, etc.) for Emergency Response Organizations and Public Safety Authorities.

Regola is a family-owned company based in Turin that has been successfully active in the (primarily Italian) market for over 25 years. The company employs about 40 people; its main product is the Unique CAD product family

Internationally acknowledged certifications, sector standards and interoperability patterns are essential elements of Regola and a guarantee of the quality of products and services provided.

Backed by an experience in the sector of 25+ years, Regola operates as an international technology supplier and has the privilege of supporting its long-term partners and end-customers in 3 continents (North America, Europe, Australia).

## **About FREQUENTIS**

Frequentis, headquartered in Vienna, is a global supplier of communication and information systems for control centres with safety-critical tasks. Such 'control centre solutions' are developed and marketed by Frequentis in the business sectors Air Traffic Management (civil and military air traffic control, air defence) and Public Safety & Transport (police, fire brigade, ambulance services, shipping, railways). As a global player, Frequentis operates a worldwide network of branches, subsidiaries, and local representatives in more than 50 countries. Products and solutions from Frequentis can be found in over 40,000 operator working positions and in more than 150 countries.

Founded in 1947, Frequentis considers itself to be the global market leader in voice communication systems for air traffic control with a market share of around 30%. In addition, the Frequentis Group's AIM (aeronautical information management) and AMHS (aeronautical message handling) systems, as well as GSM-R dispatcher working positions for Public Transport are industry leading solutions.

The shares of Frequentis AG are traded on the Vienna and Frankfurt Stock Exchange under the ticker symbol FQT (ISIN: ATFREQUENT09). In 2020, the Frequentis Group generated revenues of EUR 299.4 million and EBIT of EUR 26.8 million. Following the transaction with L3Harris, the number of employees is around 2,100. For more information, please visit www.frequentis.com.

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