

2017 was a successful year for the FREQUENTIS Group

Strong global position as a specialist supplier in the safety-critical area

The management and staff of the Frequentis Group can look back over one of the most successful years in the company's history. All key financial indicators rose in 2017. This positive development was driven by the company's high innovative strength and its deep understanding of the working environment and processes in the safety-critical area.

Frequentis AG is an international supplier of communication and information systems for control centres with safety-critical tasks. It develops and markets its “control centre solutions” in the Air Traffic Management business domain (civil and military air traffic control, air defence) and the Public Safety & Transport business domain (police, fire brigades, ambulance services, shipping, railways).

In 2017, Frequentis' order intake rose to EUR 287.8 million – a significant year-on-year increase of 11%. This was due to the successful continuation of the Group's internationalisation strategy and the positive development of the air traffic management business acquired from Comsoft GmbH in Germany at the beginning of 2016.

Frequentis improved its total operating performance by nearly 9% to EUR 274.5 million. The Group's EBIT (earnings before interest and taxes) was EUR 14.3 million, an increase of 15% compared to 2016.

The focus for 2018 is sustained profitable growth of the Frequentis Group. Based on the present portfolio of products and solutions, the Group aims to extend its strong market position and market penetration.

As a family-owned business with global operations, Frequentis is examining the possibility of an IPO in the medium term. The Bardach family will remain the majority shareholder.

Further information on the 2017 financial year can be found in [Frequentis' annual report](#).

Background information about FREQUENTIS

The Austrian company Frequentis is an international supplier of communication and information systems for control centres with safety-critical tasks. Such 'control centre solutions' are developed and marketed by Frequentis in the business sectors Air Traffic Management (civil and military air traffic control, air defence) and Public Safety & Transport (the police, fire brigade, ambulance services, shipping, railways). Frequentis has at its disposal a worldwide network of branches, subsidiaries and local representatives in more than 50 countries. Products and solutions from Frequentis can be found in over 25,000 workplaces and in nearly 140 countries. The company Frequentis is the world market leader in the field of voice communication systems, making our world safer day in, day out.

Detailed information about Frequentis can be found on the website www.frequentis.com

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