

Vienna, November 2013

KPN and FREQUENTIS Maritime sign Strategic Agreement for the Netherlands

KPN Critical Communications develops and innovates continuously to align the market demand and increasing technical developments. This to offer a state of the art, future-proof and reliable service portfolio. KPN Critical Communications signed a strategic agreement with Frequentis for the Netherlands. This partnership confirms and strengthen the ambition of KPN Critical Communications to be and stay the provider of services in the maritime segment.

Frequentis is a proven value in the maritime segment for shore communications and information solutions in the Netherlands and Europe. Frequentis builds high quality standardized modular systems with end-to-end quality assurance. Almost every specific customer need can be performed in this production. At the same time this high standardization of modules, sophisticated development and log production cycles are well managed and supported for the long term.

More about KPN Critical Communications

KPN Critical Communications, as a KPN division, helps to make society safer by ensuring that everyone gets connected when every second counts. Safety is part of our DNA. We stay on our toes and make life easier for staff working in public safety, defense, industry, transport and the maritime sector by connecting them through our know-how, experience and robust and innovative services, 24 hours a day. We have a full understanding of safety: no one is better able - under all circumstances - to take end-to-end control of designing, installing, managing and maintaining vital communication systems.

More about FREQUENTIS

Founded in 1947, Frequentis has installed some 22,000 operator positions throughout the world and serves around 250 customers in over 110 countries. The company's international success is reflected in an export rate of 90%. Headquartered in Vienna, Austria, Frequentis employs around 1,110 staff across the globe, with a network of subsidiaries, branch offices and representatives in over 50 countries. Operating income (EBIT) in 2012 was EUR 8.9 million, with a total operating performance of EUR 183.4 million.

About FREQUENTIS

For more information, please visit www.frequentis.com

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