

Specialist for
communication
and information
solutions for
safety-critical
control centres

75+
years in
business

150+
countries
served

41%
equity ratio

€334m
revenue
2021

90%
government
customers



FREQUENTIS

We are the only company focusing solely on safety-critical control centres

Air Traffic Management



Civil

- Air navigation service providers
- Aeronautical data service providers
- Flight information service providers
- Airports
- Unmanned traffic service provider
- Space agencies



Defence

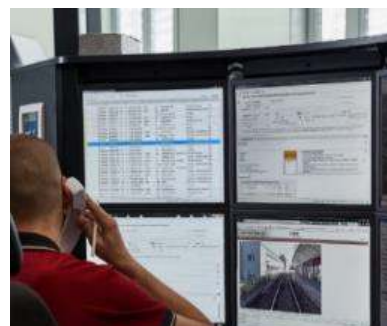
- Air force
- Army
- Navy
- Homeland security
- Joint forces

Public Safety & Transport



Public Safety

- Police forces
- Fire services
- Emergency and medical services
- Critical infrastructure for industry



Public Transport

- Heavy rail
- Urban rail

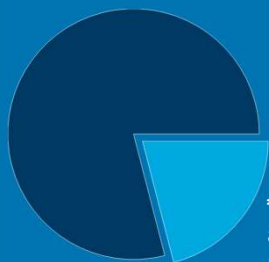


Maritime

- Coast guard / navy
- Offshore
- Port authorities
- Search and rescue

Vision #1 in control centre solutions

€13.1bn
total market size



€2.7bn
addressable
market¹⁾



R&D

Remote Digital Tower

Drone Mgmt.

Mission-critical services
via 5G/LTE

New deployment models (Cloud, Software-as-a-Service)

M&A (6 acquisitions since IPO: 4 in ATM, 2 in PST)

Sustainability award
World ATM congress

1) Additional addressable market in Public Safety with new products from acquired Regola.

© Frequentis AG 2023

FREQUENTIS

Corporate Sustainability

ESG Team

CFO Representative of the Executive Board
Health & Safety and Environment
Supply Chain Management
Controlling
Human Resources
Facility Management
Compliance

Group Coordinator

The Frequentis Group is committed to corporate social responsibility and sustainability in all its actions.

An interdisciplinary ESG organisation pursues the realisation and further development of existing and new concepts for the area of ESG.



Criteria

Environment

- Climate change
- Scarcity of resources, renewable energy
- Water
- Biodiversity

Social

- Employees
- Health and safety
- Demographic change
- Food security

Governance

- Risk and reputation management
- Governance structures
- Compliance
- Anti-corruption

Sustainability Award at the World ATM Congress

Arrival management system of Frequentis Orthogon to reduce CO2 emissions.

The environment is important to us!

10th anniversary of the Frequenty Children's Weeks

Childcare during the summer weeks to improve the compatibility of family and work.

Social issues are important to us!

Introduction Whistleblowing Service

Easy way for anonymous reporting of possible misconduct.

Governance and transparency are important to us!

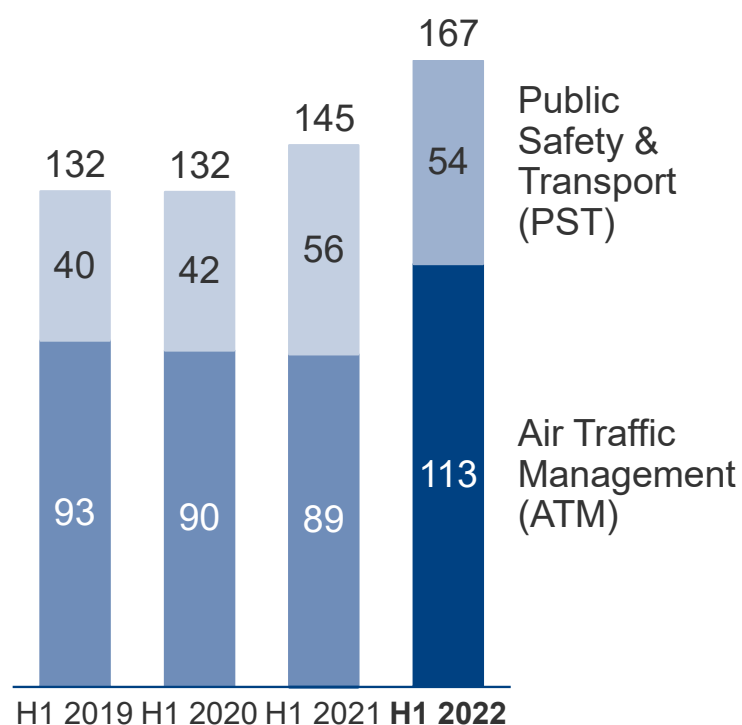
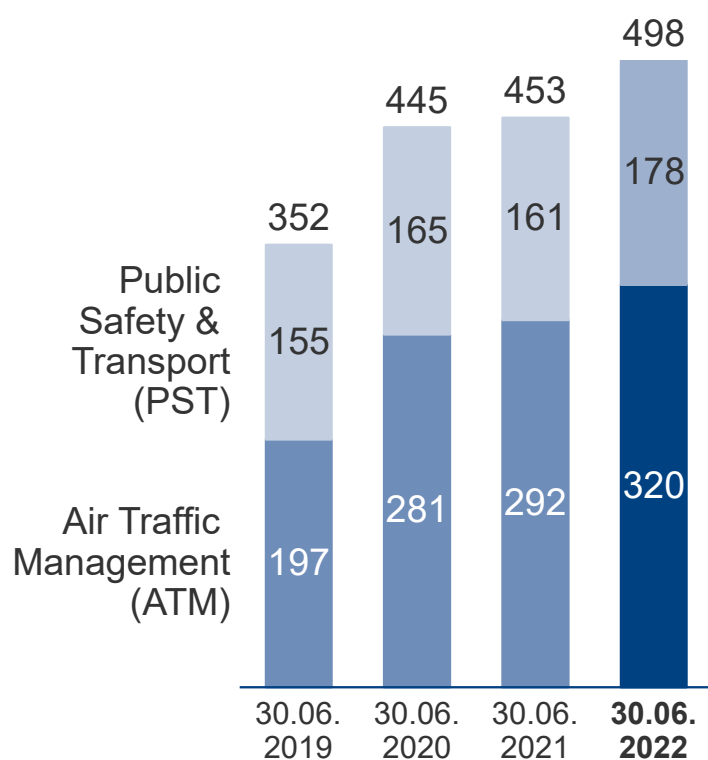
Continued growth in orders on hand and revenues

in € m

Orders on hand

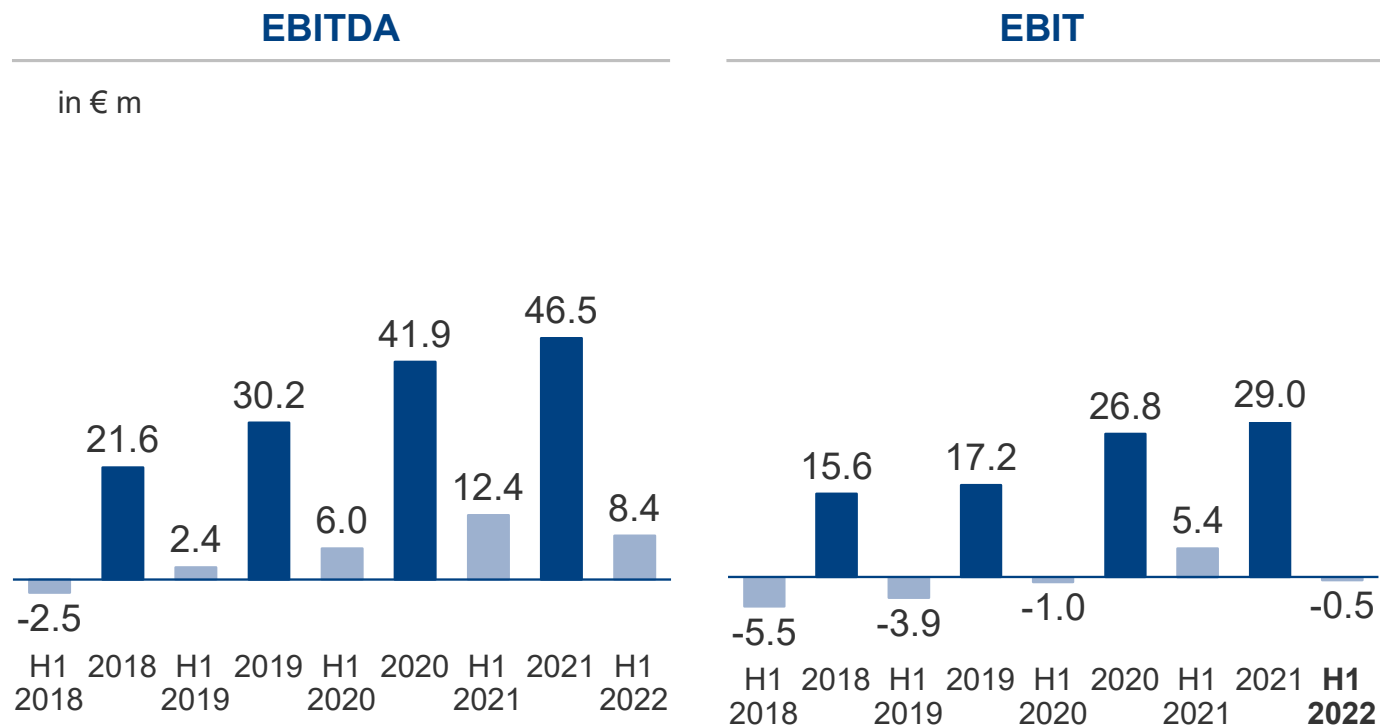
Revenues

Comments



- Orders on hand +10.0% vs. June 2021:
 - ATM +9.5%
 - PST +10.7%
- Revenue +15.7%:
 - ATM +26.9%
 - PST -2.8%
 - Organic growth +4.3%
- Revenue split by segment: 67% ATM, 33% PST (H1 2021: 61% ATM, 39% PST)
- Revenue split by region: 65% Europe, 17% Americas, 11% Asia, 5% Australia / Pacific, 2% Africa / not allocated revenue (H1 2021: 70%, 14%, 9%, 4%, 3%)

EBITDA and EBIT back to seasonality



Comments

- EBIT shows typically seasonality pattern, H1 2021 an exception
- Travel and trade fair expenses at higher level than in H1 2021, but below pre-pandemic level (H1 2019)
- Half-year results typically negative: order intake and project acceptance are generally highest at year-end

Outlook and management agenda for 2022

Current orders on hand of **€498m** as at 30 June 2022 a good basis for full year 2022 and beyond.

Aim to **increase revenue and order intake**.

EBIT margin of about **6-8%**.

Focus on integration of acquired companies:

- C4i, Australia
- Frequentis Canada ATM
- Frequentis Orthogon, Germany
- Regola, Italy



Expectations depend on further development of the pandemic, inflation, supply and cost of raw materials / electronic components / energy, temporary shifts in orders / revenues, post-merger integration costs.



Contact / Financial Calendar

Investor Relations contact

Stefan Marin, Head of Investor Relations

+43 1 81150 - 1074

investor@frequentis.com

www.frequentis.com/en/ir

Innovationsstrasse 1

1100 Vienna, Austria

ISIN: ATFREQUENT09

WKN: A2PHG5

Financial Calendar

Conference / roadshow dates at www.frequentis.com/financialcalendar

12.04.2023 Annual financial statements 2022

22.05.2023 Record date for General Meeting

01.06.2023 Annual General Meeting, Vienna

05.06.2023 Ex-dividend day

06.06.2023 Record date for dividend

07.06.2023 Dividend payment day

16.08.2023 Half-year financial report 2023

Disclaimer: This document has been prepared by Frequentis AG for (hereinafter “Frequentis” or the “Issuer”) for information purposes only. It neither constitutes a financial analysis nor investment advice or recommendation, nor an offer to sell or a solicitation of an offer to buy any securities of the Issuer. Figures and any other contents in this document prepared by Frequentis are based on information from sources, which are reliable in the view of Frequentis, but have not been independently verified or audited. Rounding differences may arise. Frequentis is not obliged to update this document or to adjust it to future occurrences or developments. Despite careful examination, Frequentis does not make any declaration, guarantee, representation or warranty that this document is true, correct, complete, balanced and not misleading. Consequently, no reliance should be placed on the fairness, accuracy, completeness or correctness of this information or the opinions contained herein.

Frequentis may not be held liable for any damages resulting from or in connection with any potential errors and does, in particular, not assume any liability for damages or consequential damages resulting from the use of this document.

This document contains forward-looking statements. As such, such statements bear risks, uncertainties and other factors which may result in the actual results, financial condition, performance or achievement of objectives, of or by the Issuer materially differing from the results described in these forward-looking statements. Recipients of this information should not consider it as legal, tax or investment advice and should make their own assessment in respect thereof and other consequences resulting from investments in the Issuer and its securities, including the advantages of investments and the risks connected therewith. By accessing this information you confirm towards Frequentis that (i) you may receive this information in accordance with all applicable laws, and (ii) you are solely responsible for your own evaluation of the Issuer and that you will make your own analysis and that you are solely responsible to form your own opinion on the potential future development of the Issuer.


Appendix / About us

Established **1947**
Headquarters Vienna, Austria

75+ years experience with
safety critical applications

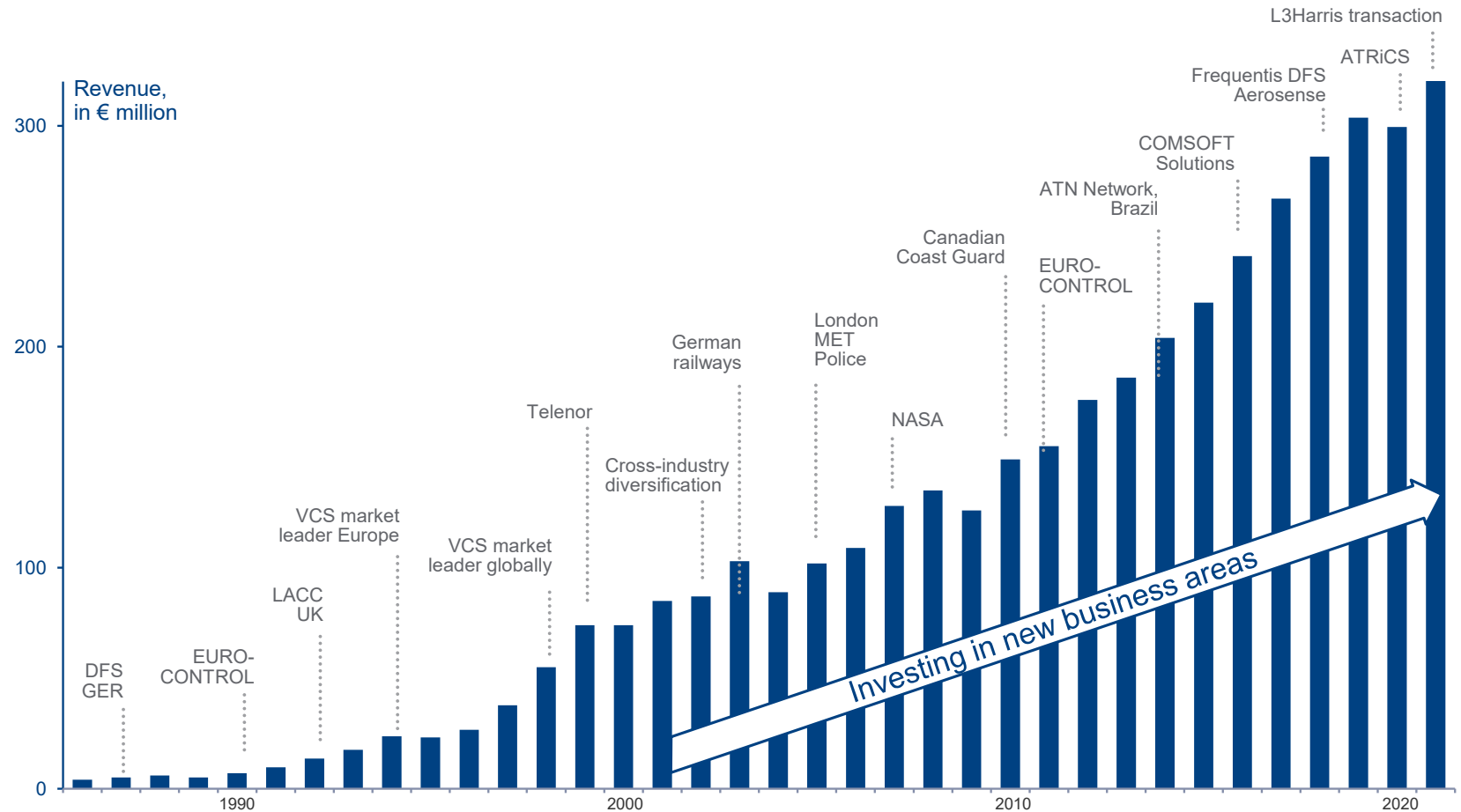
€334m
revenue in 2021

2,000+
Employees (FTEs)


75% STEM¹ & specialists
50+ nations

Frequentis group at a glance

30+ years of profitable growth



1) Science, Technology, Engineering, Math

© Frequentis AG 2023

FREQUENTIS

Leadership team

Executive board



Norbert Haslacher
CEO

Strategy, Global Sales, Strategic Business Units, Corporate Comms & Marketing, Investor Relations, New Business Development & Invest4Tech, New Market Solutions, Partnerships and M&A



Monika Haselbacher
COO

Project Management & PMO, Customer Services, Health Safety Environment (HSE) Mgmt., Group Governance, Processes & Efficiency, Quality Mgmt., Safety Mgmt., Group Mgmt.



Hermann Mattanovich
CTO

Technology Management, Production & Logistics, Procurement, Product Management, Security



Peter Skerlan
CFO

Finance, Human Resources, IT, Legal, Facility Management, Environment, Social & Governance (ESG), Internal Audit & Compliance

Supervisory board

Chairman

Hannes Bardach

Deputy chairman

Karl Michael Millauer

Members

**Sylvia Bardach
Reinhold Daxecker
Boris Nemsic
Petra Preining**

Delegated by the Workers' Council

**Stefan Hackethal
Gabriele Schedl
Reinhard Steidl**

Shareholder structure

Shareholder structure

Core shareholder H. Bardach about **68%**
 B&C Holding Österreich **>10%**
 Free float about **22%**

13,280,000

shares outstanding



Listed on Frankfurt and Vienna stock exchange



14 May 2019
Initial listing

€18.00
Issue price



ATFREQUENT09

ISIN

A2PHG5

WKN

FQT

Tickersymbol

www.frequentis.com/en/ir

Investor relations website



FREQUENTIS
FOR A SAFER WORLD

Investor Relations newsletter
and inquiries:

investor@frequentis.com

ISIN: ATFREQUENT09, WKN: A2PHG5

www.frequentis.com/en/ir

Stefan Marin, +43 1 81150 1074

