

Press Release France, 17 April 2024

## **FREQUENTIS** appoints new Managing Director in France

## Mikhael Matar will retire, handing over to Sébastien Esteve from 1 July 2024

After almost 40 years with Frequentis, ten of them as Managing Director of Frequentis France, Mikhael Matar has decided to retire. He will be succeeded by Sébastien Esteve.

Sébastien Esteve has 15 years of experience in international and strategic sales, operations, and project management. Since 2021 he was Director of the Toulouse site and Aerospace Business Unit at Atos. His role was to drive the success of the aerospace division through strategic leadership and planning, operation management and financial management. Previous positions include Key Account Manager for Airbus & ATR at SPIE ICS and Operations and Service Delivery Manager for Airbus at Xerox.

Sébastien Esteve also brings a strong technical background with an Engineer's degree in Organisation and Management of Information Technologies from École des Mines de Nantes, as well as experience from working in cross-cultural environments.

He will follow Mikhael Matar, who joined Frequentis in 1985 in the development of voice communication systems (VCS), leading many successful large-scale projects. Frequentis France was founded in 2014 at which point Mikhael was appointed Managing Director.

"Mikhael Matar is responsible for the successful growth of Frequentis in France. In 2023 we won our largest global rail project, the nationwide communication system contract for French railway company SNCF. We would like to thank Mikhael for his long-standing commitment and great achievements and wish him all the best for his retirement," says Frequentis CEO Norbert Haslacher. "We welcome Sébastien Esteve to Frequentis, who brings a profound level of expertise with sales and account management, handling large-scale IT projects and contracts in the aerospace business. We wish him every success in his role as Managing Director of Frequentis France".

Frequentis France is headquartered in Toulouse with an additional office located in Paris focusing on Public Transport activities and services to SNCF.





Sébastien Esteve and Mikhael Matar; © Frequentis

## **About FREQUENTIS**

Frequentis is a global supplier of communication and information systems for control centres with safety-critical tasks. The listed family company develops and markets its "control centre solutions" in the Air Traffic Management segment (civil and military air traffic control, air defence) and the Public Safety & Transport segment (police, fire brigades, emergency rescue services, railways, coastguards, port authorities). With a market share of 30%, Frequentis is the world market leader in voice communication systems for air traffic control. Frequentis is also the global leader in aeronautical information management and aeronautical message handling systems.

As a global player with around 2,200 employees (full-time equivalents/FTE), Frequentis has a global network of companies and representatives in more than 50 countries. Its head office is in Vienna, Austria. Frequentis' products, services, and solutions are used at more than 49,000 operator working positions in around 150 countries. Shares in Frequentis are traded on the Vienna and Frankfurt stock exchanges; ISIN: ATFREQUENT09, WKN: A2PHG5. In 2023, revenues were EUR 427.5 million and EBIT was EUR 26.6 million.

Wherever Frequentis' systems are used, safety-critical operators bear responsibility for the safety of other people and goods. The company also works towards a more sustainable future through its air traffic optimisation solutions.

For more information, please visit www.frequentis.com

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